- Confidential information, copyright 2016 Agrint Sensing Solutions LTD. All rights reserved -

WWW.AGRINT.NET

Developers of a cutting-edge solution (IoTree) that provides early detection of pests attacking trees.





The Pain

It's not just ISIS Tunisia has to fight, there's the weevil killing its date palms Apr-05-2016



UCR Today

Is Palmageddon Coming to corma? Symposium set for Oct. 26 to talk about an invasive weevil that threatens California's palm trees

By Sean Nealon On OCTOBER 19, 2016

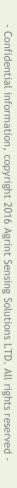
RIVERSIDE, Calif. (www.ucr.edu) — A palm tree-killing insect that is already established in San Diego County and likely to spread will be the subject of a research symposium Oct. 26 just outside San Diego.

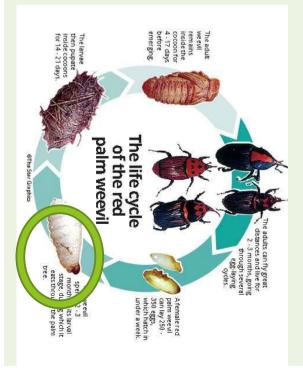


The Palm Weevil

sensing solutions

- Flying insect which lays its eggs inside palm trees.
- > The larvae, emerging from the eggs, feeds on the core of the tree and evolves inside it, causing the tree to eventually collapse
- The palm tree, does not show any signs of tree. distress, until few months later, the treetop collapses. At this point, it is too late to save the





How BIG is the threat?

Red palm weevil Dates Palms **Canary Palms Coconut Palms**





Canary Palms Dates Palms Oil Palms

- Confidential information, copyright 2016 Agrint Sensing Solutions LTD. All rights reserved -

African palm weevil

































Market Potential



Ornamental palms: Public gardens, private gardens and cities.





Oil palms: 2.1 B yielding trees

Date palms: 125 M yielding trees.



- Confidential information, copyright 2016 Agrint Sensing Solutions LTD. All rights reserved -

Sensing solutions What is the current best practice ?

of applying pesticides) of <u>ALL</u> trees and keeping a close Spray and Pray.... periodic spraying (or other methods eye, hoping to salvage the tree once detected (in most cases its too late for that)

- Confidential information, copyright 2016 Agrint Sensing Solutions LTD. All rights reserved -



IoTree – In tree Sensing

- Low-energy sensor, easily attached to every tree, provides early detection of the Red Palm Weevil larvae in its early stages
- Cloud based services sending an alert directly to the plantation with specific tree
- A platform for additional tree borer insects detection or other precision agriculture applications.

Activity of Vermin and Larvae in Trees and Plants" "A System and Method for Detecting the Existence and ►US Provisional Patent Application No. 62/313,987





Sensing solutions Why is the Early detection so attractive ?

weevil problem, for the following reasons: Clearly, an early, targeted detection is the only effective answer to the

- Reduce the cost, increase the revenues
- Preserving pesticide efficiency
- \succ Saves the trees
- Environmental protection

Sensing solutions Detection Challenges

- > No visible marks of red palm weevil (RPW) attack on tree
- Various palm tree types (date, ornamental, coconut, oil)
- Tree height and diameter varies much from young to adult trees
- Tree plantation environment varies from quiet desert to bustling city
- > Other animals and especially insects may be active around and in the tree (e.g., longhorm)

Signing solutions

Tree Coupling

\geq The tree coupling is important as it is the physical element which carries the vibrations caused by the larvae to the seismic sensor

- \geq After rigorous experimenting we have decided on the coupling device which is a drilling screw in varying dimensions
- \succ The various solutions were evaluated according to the following parameters -
- > Performance
- Ease of installation
- Price and availability





Hardware

- \geq The IoTree sensor uses a proprietary hardware design which includes analog circuitry alongside digital computation capabilities.
- The board is comprised of 4 main sections
- Analog seismic sensor
- \geq Microcontroller an ARM Cortex M4 core based microcontroller with embedded analog peripherals
- \geq Communication a WiFi/LoRa interface (installation dependent) which carry alerts, calibration data and firmware updates to/from the device
- Energy the device is battery operated and backed up by small solar panel keeping a positive energy balance all year round







Hardware



- Early detection of RPW larva in the palm tree
- Discrimination between RPW signals to other animals signals or man made noises
- Automatic adaptation of algorithm to different tree size and tree environment
- Low complexity and low resources algorithm to allow minimum power requirement

sensing solutions The Algorithm

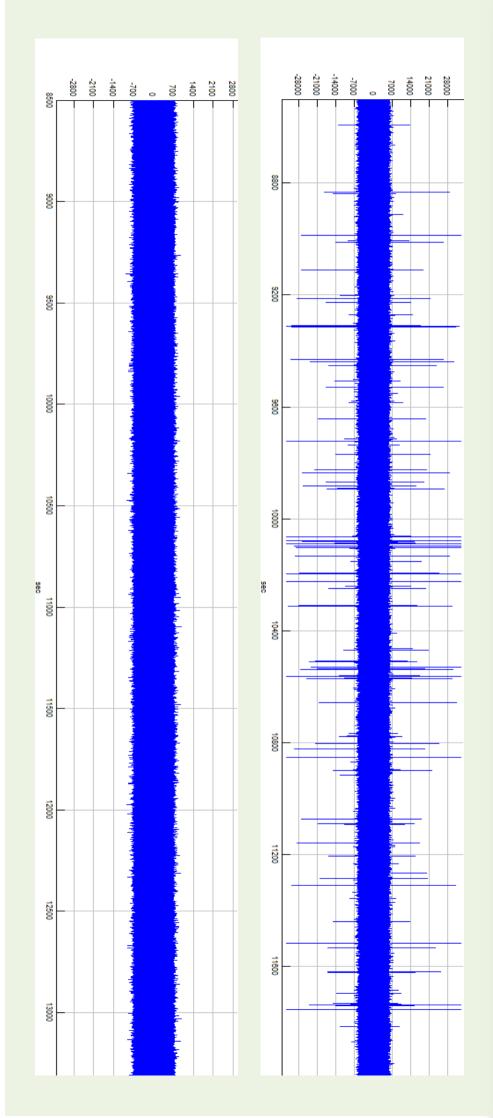
- \geq The forte of the IoTree lies in its detection algorithm finalized after long period academic and independent researches of lab and field testing, evaluation of years of experiments conducted by various
- The algorithm result is determined after running the signal acquisition and DSP in trees compensate for local environmental changes which influence large number of the sensor itself and verification/overruling of the algorithm cloud server to

sensing solutions **Algorithm Innovation**

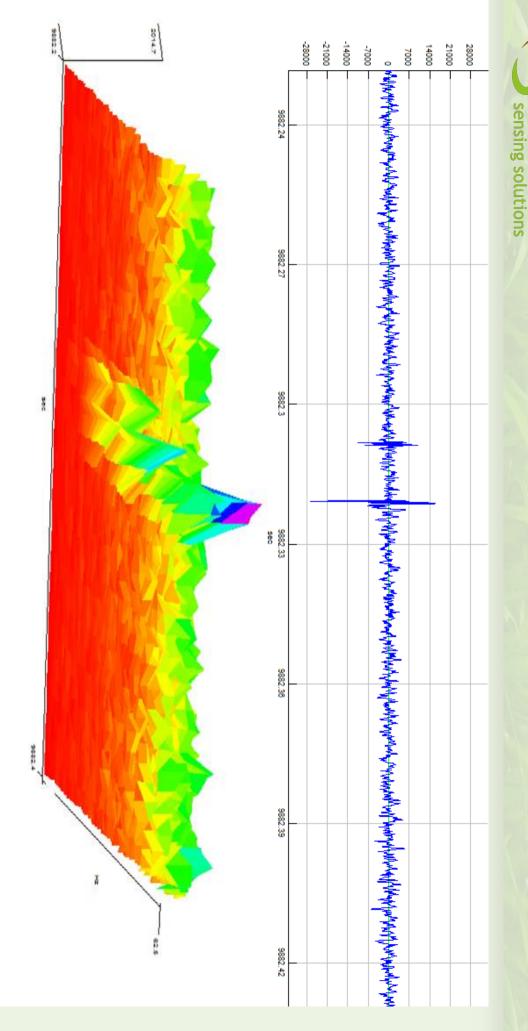
- Sensitivity to RPW signal "footprint" even in low SNR environment
- Discrimination between RPW signals and other "noise" signals
- Adaptation to tree size and environment
- High accuracy detection of infected and clean palm trees

Sensing solutions Algorithm Verification Process

- \geq In order to verify the algorithm validity we completed the following procedures –
- ► Four field trials, each with 10-15 trees, in which the trees were cut
- Continuous lab testing with two trees reference and infected
- Additional opportunistic testing i.e., Hotel Daniel in Herzeliya
- On going testing in Eden experimental farm

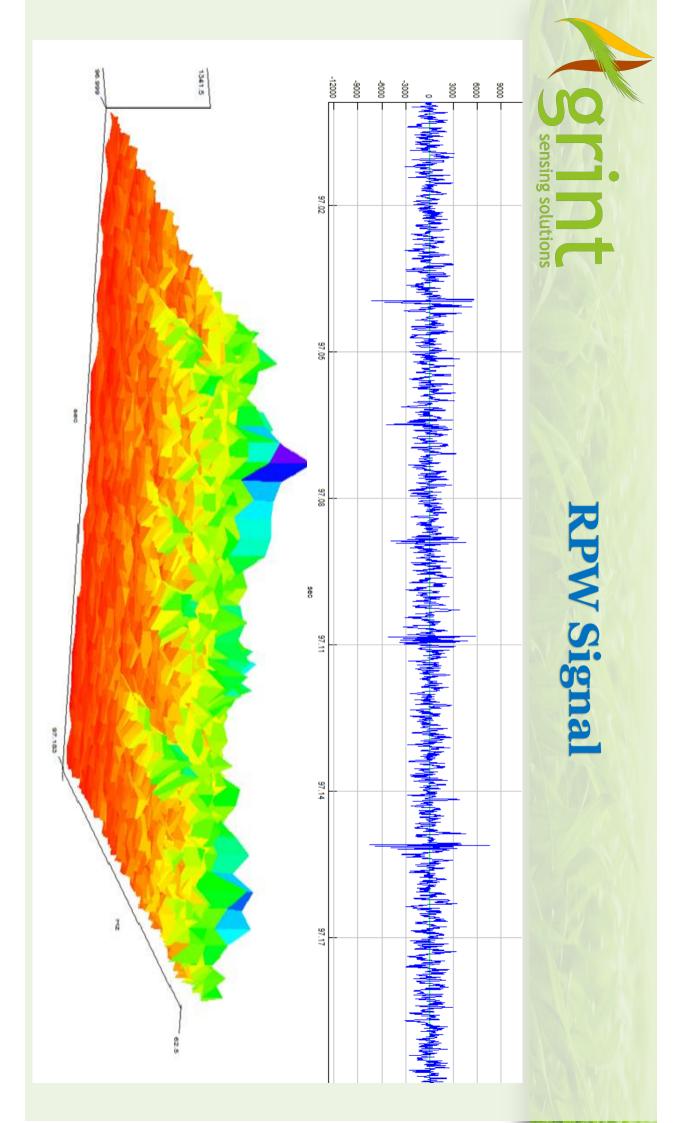


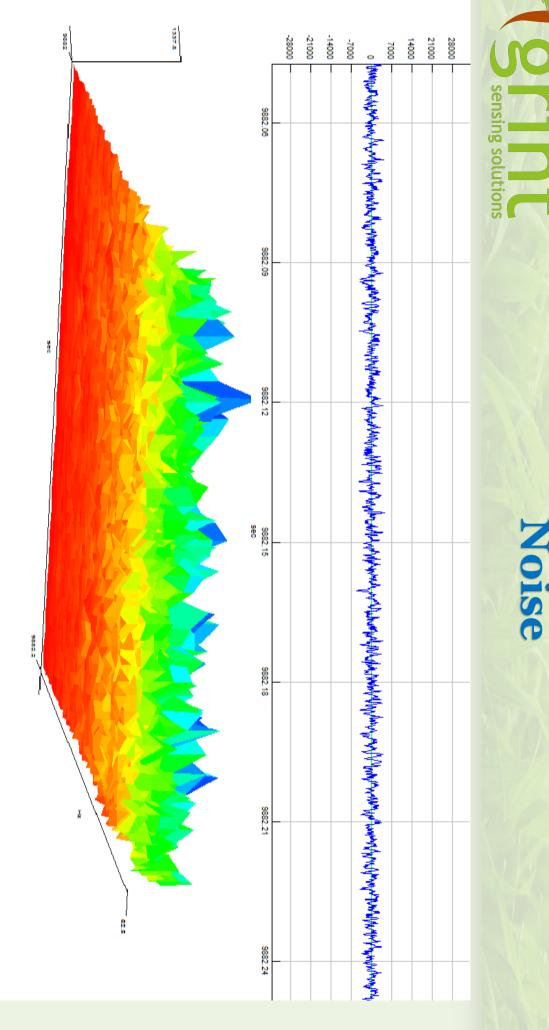
NC sensing solutions **Algorithm Verification Process**



RPW Signal

sensing sol





Noise

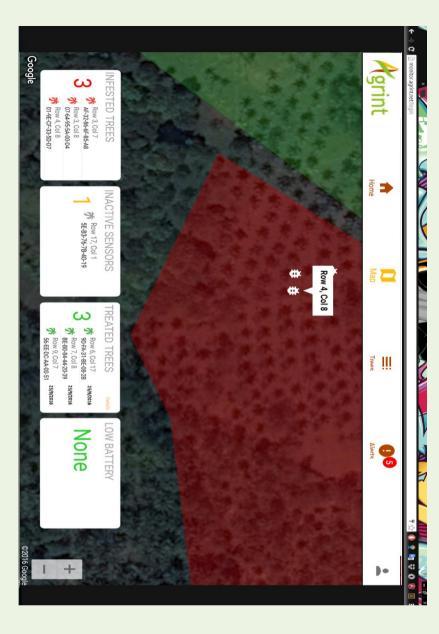
Sensing solutions **Cloud Services**

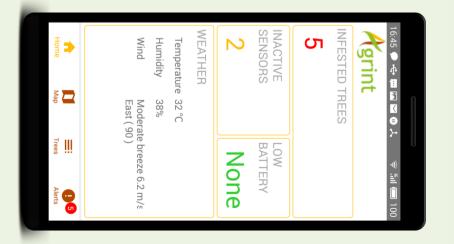
- > Core of the IoTree solution is based on Microsoft's AZURE platform, with world robust computational service wide redundant deployment and extensive feature set, which allows us to create a
- \succ The cloud service takes part in every aspect of the solution algorithm

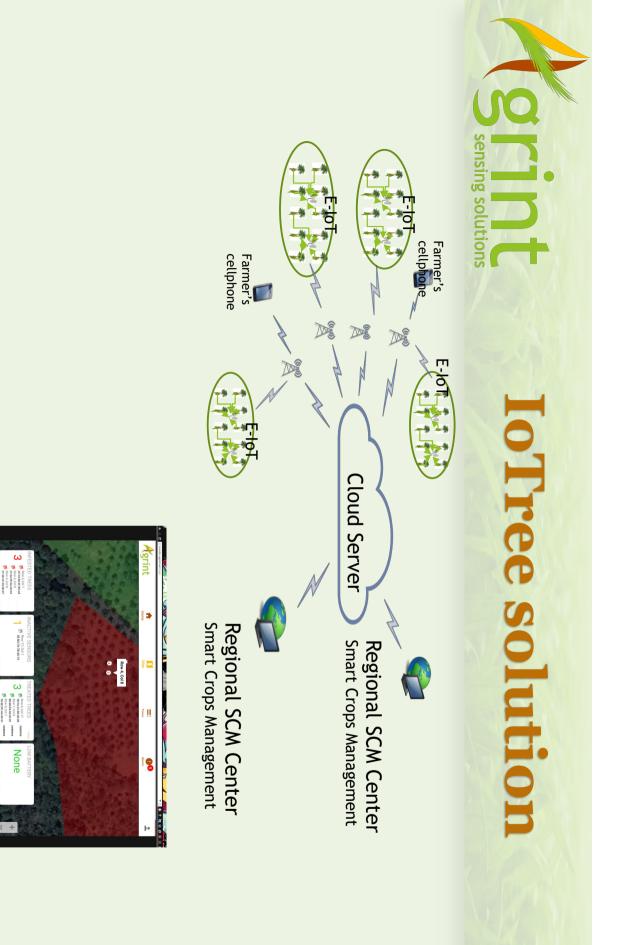
sensing solutions **Mobile Application**

- An easy to use mobile application is available for two use-cases –
- ➤ Installation
- The app. walks-through the IoTree installation and deployment phase
- Main focus is on "inventory" aspects of the installation mainly unique identification of a specific tree's location, for future plant orientation.
- On-going monitoring
- Red-Palm-Weevil alerts are pushed immediately, so that relevant measures can be taken
- \geq Past records, alerts and treatments are easily accessed for tighter plant control

N sensing solutions **Mobile Application**





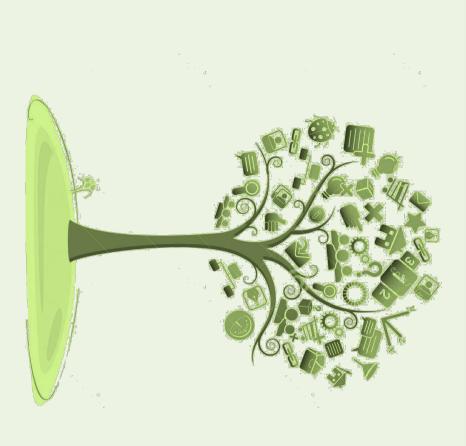


MACTIVE Sensors MACTIVE SENSORS MACTIVE SENSORS MACTIVE MACTIVE Note SENSORS Model Model Mactive Sensors BATTERY Note Model Mactive Sensors Note Sensors Model Mactive Sensors Mactive Mactive Sensors Mactive M

- Confidential information, copyright 2016 Agrint Sensing Solutions LTD. All rights reserved -



- \geq Founded in 2016 (after one year of development in the "garage") by group of experts in the field of sensors and communications.
- \geq 10's of years of experience in product delivery
- \geq Strong R&D expertise in the field of sensors and communications in the military industries
- > True passion for the challenge



Thank you



